

**ReportType**

P&L

Balance Sheet

Cash Flow



Value AC	Etiquetas de columna		
Etiquetas de fila	2016	2017	2018
<b>Revenue</b>			
Product revenue	189.303.683	180.711.584	134.761.125
Service and other revenue	69.597.108	97.161.750	81.214.137
<b>COGS</b>			
Product cost	50.519.495	43.186.496	35.745.680
Service and other costs	41.102.660	53.082.054	46.108.460
<b>Gross margin</b>			
Gross margin	167.278.636	181.604.784	134.121.122
<b>Operating expenses</b>			
Research and development	33.687.836	36.716.248	31.069.657
Sales and marketing	41.333.120	43.082.668	36.160.730
General and administrative	12.638.930	12.792.466	10.144.864
Restructuring	1.607.348	1.971.989	423.769
<b>Operating income</b>			
Operating income	78.011.403	87.041.412	56.322.102
<b>Income before income taxes</b>			
Other income, net	-1.984.673	2.384.146	3.072.978
<b>Net income</b>			
Provision for income taxes	14.016.131	13.969.060	10.157.411